Customer win

From first meeting to go-live in

5 DAYS



A US business needed a flexible POS solution, fast. With Business Central already in place, the team needed reliable checkout, pricing and inventory - without a lengthy rollout

THE CHALLENGE

From demanding needs to simple selling

The business needed a reliable checkout experience, flexible pricing, stock visibility, and seamless integration with Microsoft Business Central. With an important sales deadline approaching, the solution had to fit existing operations and be ready quickly.

THE STORY AT A GLANCE

01
Already on BC
No new ERP project

02
Retail-ready
Flexible POS workflows

03
Live in 5 days
From initial meeting

The deployment

Small scope. Fast decisions. Real go-live.

An existing Business Central environment, clear requirements, and hands-on product support made a rapid POS365 rollout possible in just five days.

FROM INTRODUCTION TO GO-LIVE

01

Partner introduction

An experienced Microsoft Dynamics partner connected the manufacturer with POS-ONE after the company had explored another POS option.

02

Focused product demo

The demo focused on essential retail workflows: offline selling, product variants, flexible pricing, receipts, payments, and inventory.

03

Setup and launch

A streamlined POS365 setup connected to the existing Business Central environment, supporting a live launch five days after the first meeting.

WHY POS365 FIT

Business Central-native • Offline-capable • Event pricing
Flexible terminal workflows • Receipts and inventory handling

THE OUTCOME

From urgent need to live POS

The business could begin selling with POS365 while keeping Business Central as its operational foundation. A focused implementation delivered a working checkout in days, without a lengthy POS project.

